



# VMware training from HP

## HP Education Services

### Successful virtualization requires great skills

Many customers choose virtualized servers to help them manage complexity, drive efficiency, and reduce costs. VMware has developed virtualization software that brings mainframe-class partitioning to industry-standard servers. But most organizations need training to truly harness the power of their VMware solution and to use it to its fullest potential. Indeed, hardware and software alone are not sufficient to reap all the benefits of server virtualization.

Companies also need the right people with the right skills and expertise to manage the new potential promised by virtualization. They need to make certain their teams maintain high levels of staff motivation and productivity. Education about virtualization with VMware is now just as important as having the appropriate hardware and software.

Let HP show you how to make the most of your VMware environment and employ it as a tangible competitive advantage with the help of our extensive

offering of certified VMware training curriculum. VMware training from HP will help you achieve reduced costs, improve resource efficiency, and improve management and provisioning.

### Comprehensive training solutions from HP

HP is one of the largest global VMware authorized training center (VATC), using VMware-certified instructors and course materials. With the combination of our global presence, remote training delivery infrastructure and experience in VMware training, you can trust HP to deliver a solution for all your VMware training needs.

**For administrators:** HP has more than the typical VATC to be sure that you are able to harness the potential of virtualization. HP offers all the VMware official classes delivered using VI3, v3.5. Students will learn how to Install and Configure the VMware ESX server, along with controlling user access, deployment and management of virtual machines. Deploy, Secure and Analyze ESX server hosts for mass deployment, along with troubleshooting tips and best practice. Save time

and money by attending the Fast Track which is an intensive program that covers the Install, Configure and Deploy, Secure and Analyze in 5 days instead of the usual 8.

Only HP offers online VCP Certification preparation training for those who want to boost their knowledge quickly. Complete with a live expert instructor, this course is much more than a simple walk-through of VCP test questions.

An excellent follow-on to the Install and Configure is our Implementing HP Insight Control for VMware Virtual Infrastructure—providing you with the skills needed to deploy and manage using ProLiant Essentials software in a VMware environment.

**For operators:** Hands-on training that provides an introduction to VMware virtual infrastructure, along with the practical aspects of the day-to-day operator tasks.

**For IT managers:** Our courses provide an introduction to virtualization and the capabilities of VMware infrastructure, ESX Server and VirtualCenter.

**For partners:** Students will learn to use VMware proprietary tools for consolidation services, capacity planning, performance tuning and to increase profit margins for their clients.

## Why HP education services for VMware?

HP is the largest global VMware Authorized Training Center delivering training to help your staff use their VMware solution to its fullest potential. We give you the right people with the right skills and expertise to manage your virtualization hardware and software.

- **Technology expertise:** With HP ProLiant servers, HP has a leading industry-standard platform and integrated management capabilities for a winning combination. We not only offer training on VI3, but also on HP Insight Control, HP BladeSystem, and ProLiant Essentials tools in one integrated curriculum. VMware training from HP will help you reduce costs, improve resource efficiency, and improve management and provisioning by consolidating multiple logical servers onto more powerful ProLiant servers.
- **Global leader:** With the combination of our global presence, remote training delivery infrastructure, and experience in VMware training, you can trust HP to deliver VMware training that will meet your quality expectations and training needs.

HP is the one of the largest VMware authorized training centers (VATCs) in the world delivering exclusive solutions to our worldwide customers. Our VMware training is offered through open enrollment by traditional instructor-led courses at over 100 training centers in more than 30 countries.

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“Hewlett-Packard is one of our largest VMware Authorized Training partners, dedicated to the highest standards of quality training and customer satisfaction. With HP’s authorized VMware training, customers can be confident that they will have the best possible experience allowing them to make the most of their VMware investment.”

—Richard Kerr, Worldwide Partner Manager,  
VMware Education Services

- **Innovation:** Our HP-owned remote lab infrastructure enables us to offer official VMware training almost anywhere in the world. In fact, we even offer fully remote official VMware courses in many countries, complete with a remote live instructor and remote labs, for those who prefer not to travel. Attend from your office or home.
- **Unique certification services:** HP delivers one-of-a-kind training recognized by VMware for the VMware Certified Professional (VCP) program. When you attend the official VMware training classes by HP you are qualified to take the VCP test. HP can also help you prepare and pass the certification. We are the only VATC to offer online VCP Certification prep sessions. Accredited Systems Engineer (ASE) candidates can now use VMware certification (VCP) as an elective toward their HP Certified Professional ASE Certification
- **Quality:** HP’s VMware-authorized instructors (VCI) undergo a rigorous VMware-approved preparation program. Only authorized providers of VMware educational services like HP receive updates from VMware. Our ongoing course and instructor evaluations, and commitment to the highest standards of quality and customer satisfaction, have built the reputation of HP for technology training. As a proof of their quality and experience, HP VCI Instructors are on VMware’s Curriculum Advisory Council. We strive to anticipate new training needs.

- **Easy-to-purchase training solutions:** Thanks to a unique purchasing solution, it has never been easier to purchase VMware training from HP.

HP Care Pack Total Education offers the ultimate in flexibility. It is a simple, economical way to purchase training and lock in your training budget. This package provides your company with credits like a bank account, which can be used for any of over 200 different scheduled instructor-led courses offered at HP education centers.

HP accepts VMware PSO credits as a payment method for VMware training. Use pre-paid consulting and training VMware credits to redeem HP-delivered VMware training. This provides you with complete flexibility for your budget and training needs.

## For more information

For more information and an overview of HP education services offerings, contact your HP sales representative, HP authorized reseller or visit our website:

<http://www.hp.com/learn/vmware>.

Interested in reselling opportunities with HP? Find out how you can become an authorized reseller of HP Education Services:

<http://www.hp.com/learn/contactus>

To learn more, visit <http://www.hp.com/learn/vmware>

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4AA1-8197ENW, February 2008



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